

Why Choose FedHIVE

Examining the core differences between FedHIVE and other FedRAMP Accelerators



Other FedRAMP Accelerators



Purpose-Built FedRAMP Accelerator

The first purpose-built FedRAMP accelerator hosted environment designed specifically to accelerate certification, agency authorization, adoption, and long-term compliance.

Many solutions were originally built as secure cloud hosting platforms and later adapted to support accelerator services.



Authorization Levels Supported

FedRAMP Class D (High), DoW (DoD) IL4, DoW (DoD) IL5, GovRAMP, CMMC support, and FedRAMP 20x support.

Authorization offerings vary by provider and often require separate engagements as requirements expand.



ATO Track Record & Reuse Value

FedHIVE holds a multi-agency Authorization to Operate (ATO) approved by the CIOs of the Department of Homeland Security (DHS), the Department of War (DoW), and the General Services Administration (GSA).

Reported ATO totals may span separate customers, authorization boundaries, environments, impact levels, inherited systems, and authorization dates. The number alone does not demonstrate meaningful reuse value for a new customer.



Timeline to Authorization (ATO)

Varies by customer. Formal review can take as little as 30–60 days once a complete authorization package is submitted, but total timelines depend on application readiness, package quality, remediation activities, and Authorizing Official review.

Timelines vary by customer and agency. Be cautious of providers promoting guaranteed ATO timelines without clearly defining when the review clock actually begins.



Long-Term Total Cost of Ownership

Approximately 35% lower over three years and 44% lower over five years, while reducing ongoing compliance burden (based on 2026 published pricing from other accelerators).

Higher recurring compliance and expansion costs increase long-term total cost of ownership.



Annual Continuous Monitoring Costs

Up to 60% lower annual continuous monitoring costs (based on 2026 published pricing from other accelerators).

Higher recurring compliance and sustainment costs are common across many accelerator offerings published pricing.



Managed Compliance Operations

Continuous monitoring, vulnerability management, POA&M management, annual assessments, documentation updates, government engagement, and long-term sustainment managed as an ongoing service.

Managed compliance services and long-term sustainment capabilities vary.





Other FedRAMP Accelerators



Agency Authorization Support

Practitioner-led support for sponsor engagement, Authorizing Official coordination, package reuse, documentation, and agency-specific authorization activities.

Agency authorization support varies significantly by provider.



FedRAMP Service Model Authorizations

The only FedRAMP accelerator hosted environment authorized for Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS) within a single FedRAMP Class D (High) authorization boundary.

Most accelerator platforms support SaaS only or have more limited service model capabilities.



Cloud and Deployment Flexibility

Supports virtual machines, containers, cloud-native applications, private cloud, AWS, Microsoft Azure, Google Cloud, and hybrid deployments. Containers are supported—not required.

Platform flexibility varies. Some providers require customers to conform to a prescribed architecture or deployment model and some require major rearchitecting and re-engineering.



Federal Growth & Agency Expansion

Continued support for agency adoption, additional agency ATOs, sponsor engagement, expansion into new federal markets, marketing support and long-term compliance operations.

Many providers focus primarily on achieving initial authorization. Ongoing go-to-market and agency growth support varies.



Expanding to Additional Applications

Up to 80% lower onboarding costs when adding applications during the initial certification effort (based on 2026 published pricing from other accelerators).

Additional applications are often priced similarly to an initial implementation based on published pricing.



Expanding to Additional Production Environments

Up to 80% lower onboarding costs when expanding to additional authorized environments such as DoW (DoD) IL4 or IL5 (based on 2026 published pricing from other accelerators).

Additional production environments frequently require a separate implementation with substantially higher onboarding costs.



Business Focus

Designed to accelerate certification, agency authorization, adoption, continuous compliance, pipeline growth, federal revenue, and long-term ROI.

Primarily focused on helping customers achieve initial certification.

Comparing What Matters Most

FedHIVE helps technology providers launch certified and authorized environments securely, support agency authorization requirements, and sustain long-term security and compliance operations. Our FedRAMP Class D (High) certified environment, flexible deployment options, and managed security and compliance operations help organizations move more quickly from certification to agency adoption and accelerate pipeline growth, federal revenue, and long-term ROI.



Get Certified. Get Authorized. Stay Ready. Accelerate Revenue.

Get in touch with us!



1-888-801-4483



info@FedHIVE.com



www.FedHIVE.com