

Launch Faster. Minimize Risk. Stay Compliant. FileCloud's FedRAMP Class D (High) Journey

FileCloud, a secure enterprise file sharing and content collaboration platform, needed to achieve FedRAMP Class D (High) Certification to meet growing federal demand for handling Controlled Unclassified Information (CUI). Rather than pursuing a costly, time-intensive DIY or managed services path, FileCloud partnered with FedHIVE to accelerate their journey, reduce their risk and manage the certification process and agency ATO activities end-to-end.

The Challenge

FileCloud initially explored a DIY path to authorization but quickly encountered the realities of the FedRAMP process:

- Long timeline (18–24+ months)
- High Cost (\$1.5M–\$3M) to achieve agency ATO
- Complex requirements
- Heavy documentation and audit burden
- Need for specialized compliance expertise
- Need for a sponsor and relationships with Authorizing Officials (AOs)

Even with internal cybersecurity experience, the team recognized that:

- The paperwork alone was a major bottleneck
- Interpreting and applying the requirements was challenging
- Building and sustaining an internal compliance team (to achieve FedRAMP certification, agency ATO and sustain continuous monitoring) would divert critical resources

Key Outcomes

- Production-ready environment established in **less than one week**
- Application deployed in **less than 90 days**
- **FedRAMP certification** package submitted in **under 6 months**
- Agency **ATO Achieved in 90 Days (9 months total end-to-end)**
- Significant cost savings - **75% less than DIY**
- Reduced compliance burden
- Faster internal execution - Minimal Re-work
- Reduced risk and uncertainty
- Expanded Market Access

"We were able to stand up our environment in a couple of months instead of a year or more—that just wouldn't have been possible on our own."

— Kevin Dubac,
Federal Lead Solutions Architect,
FileCloud

The FileCloud Story

FileCloud provides secure file sharing, content collaboration, and data governance for enterprise and government customers, enabling organizations to maintain control over sensitive data while supporting internal and external collaboration. As federal requirements evolved—from on-premises to cloud and increasingly

stringent security expectations around CUI and inter-agency collaboration—achieving FedRAMP Class D (High) became critical. Without it, FileCloud faced a hard ceiling, unable to engage a large portion of federal agencies and contractors requiring secure cloud solutions.

Why FileCloud Partnered with FedHIVE®

FileCloud evaluated DIY and third-party approaches before selecting FedHIVE® as the fastest, lowest-risk path to FedRAMP Class D (High) certification—based on a combination of expertise, speed, and reduced operational burden:

Deep FedRAMP Expertise

Immediate credibility with hands-on knowledge of federal requirements, processes, and expectations supported by former FedRAMP and DISA practitioners who have performed authorization, assessment, and continuous monitoring firsthand.

Faster Path to Agency ATO

Significantly accelerated timeline (avg ~ 6 months with sponsorship included) compared to typical 18–24+ month DIY approaches.

Rapid Environment Deployment

Production-ready environment can be established in 2–3 months.

Reduced Internal Burden

No need to build or operate a compliance organization so internal teams can remain focused on their core business, product and customers—not compliance operations.

Minimal Architectural Disruption

Ability to migrate existing commercial technology stack into a secure hosted environment without major rework or redesign—containers supported, not required.

Lowest Risk Path to Authorization

Eliminates the need to navigate complex requirements and government sponsorship independently, reducing risk of delays, rework, and audit issues.

Full Compliance Management

Continuous monitoring, audits, reporting, and ongoing compliance managed by FedHIVE®.

Expanded Federal Readiness

FedRAMP Class D (High) environment supports broader use cases, including DoD IL4/5.

“FedHIVE® became our knowledge base. Instead of guessing or searching for answers, we had experts guiding us the entire way.”

*— Kevin Dubac,
Federal Lead Solutions Architect, FileCloud*



What We Achieved Together

FileCloud joins a select group of Enterprise File Sync and Share (EFSS) platforms to achieve **FedRAMP Class D (High) certification**. While some collaboration platforms offer federal solutions at the Moderate level, the Class D (High) certification distinguishes FileCloud as one of the few EFSS providers capable of supporting the most sensitive federal workloads requiring CUI protection and high-impact security controls.

FileCloud's achievement of FedRAMP Class D (High) certification underscores the importance of trusted partnerships in securing the federal mission. FedHIVE® is honored to provide the high-impact security cloud environment that enables FileCloud to expand its secure capabilities for government customers.

By combining FileCloud's powerful collaboration platform with FedHIVE®'s proven operational compliance, agencies can collaborate securely, operate efficiently, and advance critical work while accelerating meaningful modernization.

With FedRAMP Class D (High) certification, FileCloud can support a wide range of federal use cases, including secure document sharing and collaboration, records retention, regulatory compliance, chain-of-custody tracking, and controlled external collaboration with contractors and partners. Agencies can deploy FileCloud in government cloud, on-premises, or hybrid environments to meet specific operational and security requirements.

The FedHIVE® Difference

FedHIVE® doesn't just help companies achieve FedRAMP Class D (High)—it fundamentally changes how they operate in the federal market. By enabling companies to operate within an already certified, actively managed environment, FedHIVE® removes the cost, complexity, and uncertainty of traditional compliance approaches.

Lower Total Cost of Ownership – Avoids multi-million-dollar buildouts, reduces ongoing compliance costs up to 85% and eliminates unexpected expenses and budget uncertainty from evolving federal requirements.

Compliance That Stays Done – Continuous monitoring, audits, and reporting are built into the environment, eliminating the need to build and sustain an internal compliance team.

Minimal Architectural Rework – Deploy existing applications without forced re-engineering or platform constraints and with minimal retooling, reducing risk and accelerating time to value.

Built-In Government Trust – Operated by former FedRAMP and DISA practitioners who understand how to execute, assess, and maintain compliance—ensuring smoother audits and stronger credibility with AOs.

Future-Ready for FedRAMP Evolution – Aligned to FedRAMP's shift toward automation and reduced reliance on sponsorship, providing a more stable and scalable path forward as your business expands across additional federal agencies.

Accelerate Federal ROI. Maximize Growth.

Get in touch with us!



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